



At AEOLIAN HALL

in the Great Mid-year SALE

of used Pianos—are a number of

# PLAYER-PIANOS at Thrilling Savings

No great imagination is needed to see at once the profitable pleasure that will be yours in having a Player-Piano in your home. All the marvelous musical compositions of the ages are yours for enjoyment, for an evenings entertainment of friends or just for yourself in a quiet half hour.

One of these Player-Pianos in perfect condition as they all are, will furnish you with the means for musical enjoyment, musical education (such as you may acquire only through long years of study), and for having dance music at any time.

## Note the Reductions:

Herbert Player Piano—Mahogany case. In use not more than six months. Cost when new, \$550.00.....	Sale Price <b>\$350.00</b>
Auto Piano in Oak case. In use by one of the best-known Honolulu families and has had the best of care. Cost new, \$600.00.....	Sale Price <b>\$375.00</b>
Strand Piano Piano in Fumed Oak case, Mission finish. In use not more than 8 months. Cost new, \$600.00.....	Sale Price <b>\$425.00</b>
Steinway Mignon Player—In mahogany case, large size upright; in private home less than three months. A wonderful instrument that reproduces the work of contemporary masters perfectly. Cost new, \$1800.00.....	Sale Price <b>\$1200.00</b>
Aeolian Player Piano—Fumed Oak case. In use only four months. Cost when new, \$650.00.....	Sale Price <b>\$525.00</b>

This may be your last chance to buy Player-Pianos at such low prices; this may be the last day you can have your choice of these offerings: Better act now.

## A Surprisingly Good Collection of Used Straight Upright Pianos These Few Are Left:

Emerson Piano—Ebony case, fine repair. Sale price ..... **125.00**  
Davis & Sons Piano—Large size upright, mahogany case. Sale price ..... **175.00**

Boudoir Piano—Mahogany case, fine tone. Sale price ..... **175.00**  
Royal Piano—Walnut case, medium size. Cost when new, \$30.00. Sale price... **175.00**

Story & Clark—Medium size upright, in good condition. Sale price..... **190.00**  
Singer Piano—Medium size, mahogany case. Sale price ..... **195.00**

Crown Piano—Large size upright, oak case; mandolin attachment. Big tone. Sale price ..... **210.00**

## We invite you to come to AEOLIAN HALL

A small first payment will hold any instrument you choose, and secure delivery to your home, railroad or steamship station.

To come and look does not obligate you to buy. To remain away is to miss a great musical opportunity if you are interested in pianos.

## Easy terms on any instrument you choose

We positively guarantee every instrument in this sale to be as represented.

Every instrument included in this important sale has been put in the very best condition in every way—cases re-polished and finished where necessary, the Pianos tuned and voiced so as to be equal almost to brand new instruments.

**Bergstrom Music Co., Ltd.**  
Fort Street, HONOLULU